



RESPONSIVE **and Responsible**

PROACT ANNUAL REPORT 2010



# PROACT, PROGRESS FOR PEOPLE

Dear Friends and Supporters:

ProAct, Inc. is pleased to report on its activities and to outline its performance in the past year. The organization has made significant progress in several vital areas, armed with the support of the people we aim to serve, our community and business partners, and the commitment and efforts of ProAct employees.

Against a gray economic background and reduced government financial support, ProAct pressed forward on its mission of providing quality employment services and life enrichment programs to people with disabilities and other challenges in Minnesota and western Wisconsin. We are gratified to report that once again ProAct saw an increase in the number of people served and made headway on several initiatives.

In addition to growth in participants served, ProAct has expanded its service options, together with community based job development activities at all locations, and continued development of its distinctive Life Opportunities program in Hudson, Wisconsin.

Appreciative of the progress made by our participants, and the contributions of our business clients, employers, funding sources and individual donors, ProAct remains committed to serving people with disabilities with responsive, top quality services. We will not waver in fulfilling our commitment to the people we serve in pursuing our mission.

Respectfully,



Mary Ellen Leary  
Chair, Board of Directors



Steven Ditschler  
President and Chief Executive Officer



## RESPONSIVE... and Responsible

In striving to serve people with disabilities and other challenges ProAct seeks to be responsive as a provider of employment services and life skills training. That necessitates monitoring the changing needs of individuals served and those who may have special needs in the future, while staying current on developments in the work world. To be responsive, an organization must be ready to face challenges as they arise and help those who need some assistance and training.

The individuals pictured here have all been involved in ProAct programs. Their stories vary, but all have shared a need to develop and hone work skills, master life tasks and participate in enrichment and community activities. These individuals (pictured at left) will be introduced in the pages that follow.

To be responsible in carrying out its mission, ProAct is determined to always remember that it serves individuals, people whose abilities and interests may differ but who have the right to grow and achieve. Being responsible also means maintaining a pleasing environment that promotes stability for consumers. A responsible organization also looks ahead and makes plans that will ensure it is able to perform with excellence in the future.

ProAct...responsive and responsible.

*On the cover, from top left: Terry Hempel, Goodhue County, with Paula Gaskin, ProAct; ProAct supervisor Jen Thoren with Ben Collis, ProAct participant; Supervisor Jennifer Lightfoot with Loren Schulz, participant; and participant Daren Duflo. Below, ProAct participant Jamie Heineman; Yvonne Lohmann, participant with ProAct's Sarah Baune, and Chris Belise, participant. Back cover: Chris Belise, participant; ProAct's Tim Pyfferoen and Doug Strom with participant Tri To; participant Sheldon Hansen; Megan Hopper, participant, and Kurt VanDeWalker, in chair, and John Faxon, both ProAct participants.*

# MOVING FORWARD TO SERVE MORE PEOPLE WITH MORE WORK

Despite uncertainties in government policies and the challenging economy, ProAct made significant progress in the 2009-2010 program year in providing people with disabilities with important employment related services, training and life enriching skills and abilities.

ProAct's program participation grew by 7 percent in the 2009-2010 year, with the total number of people served reaching 1,069, up from the 997 of the prior year. The bulk of the increase was in the Day Training & Habilitation area, with lesser growth in Adult Day Services. The growth



essentially occurred at the Eagan location with the Hudson unit, which together went from 636 unduplicated individuals served to a total of 709. The number of people taking part in ProAct programs at the Red Wing

## Our Mission

ProAct provides life enhancing vocational and personal growth opportunities for persons with challenges and disabilities. Our primary service areas include the Minnesota counties of Dakota, Goodhue, Ramsey, Hennepin, Wabasha and Washington, as well as Pierce and St. Croix counties in Wisconsin.

and Zumbrota locations essentially held steady.

There was little variation in the diagnoses of participants in ProAct programs, with primary diagnoses led by developmental disabilities, with mental illness, traumatic brain injuries and physical or visual impairment following.

In the employment arena, ProAct maintained its focus on finding opportunities out in the community and meeting those needs. Extensive assembly and packaging work has been accomplished for a number of companies, including medical products and distribution companies through both Eagan and Red Wing. ProAct people who participate learn significant job skills and become familiar with the work environment,



helping prepare them for possible independent employment in the future.

ProAct is vigorously seeking both additional community employment and customer orders for production work despite the slower economic activity. There has also been an expansion in the training and life skills classes offered in both Eagan and Red Wing.

Life Opportunities, the innovative, fresh program initiated by ProAct in the Hudson, Wisconsin area celebrated its first year of operation. Before year end, it prepared to shift to a new, more efficient location. An additional staff

member was later hired, helping open up more options for program participants. Interest continues to build in Life Opportunities and it is expected to grow its roster of consumers in the months ahead.

ProAct's transportation department carries the vast majority of its consumers to and from the four



ProAct locations and to work opportunities out in the community. Arrangements were made for two new buses to join the ProAct fleet through a helpful program of the Minnesota Department of Transportation. Funds raised in ProAct's annual Golf Classic

are used for grant match dollars dedicated to new bus purchases.

The enthusiasm and the attendance continued to grow at the annual client banquets, which mark the accomplishments of consumers. Nearly 600 people attended the event in Oakdale for consumers at the Eagan and Hudson locations and some 500 Red Wing and Zumbrota

## Moving Forward (more)

consumers joined in the celebration at the Treasure Island Resort and Casino.

ProAct continued to benefit from the sound counsel of its board of directors, which helps steer a steady course of service and stability. Mary Ellen Leary was elected chair of the board of directors and Teri McCloughan now serves as vice chair. Larry Lehman continues to serve as board secretary, Charles DeNet remains as treasurer, and James Louwagie will serve as past chair. The board keeps studying how ProAct can best serve the community and new services that can be offered in the future.



Though the past year presented some uncertainties due to the difficult economy, including adjustments in government funding for program services, ProAct saw an increase in revenues during the past fiscal year. This was a result of serving a greater number of individuals during the year. ProAct remains in a sound financial position.

# GROWTH CURVE, IMPROVED SITE IN HUDSON

With an eye toward expansion, the Life Opportunities program in western Wisconsin added a primary work site in early 2010 and then set about looking for a more permanent facility in the city of Hudson. Both efforts were successful.

The newest employer addition, Expedite International in Hudson, hosts a five day work crew with several ProAct clients, and has steady packaging and shipping jobs to keep them going. Much of the labor involves preparing hunting decoys that are then shipped all over the world, said human service technician LeeAnn Mergens.

ProAct participants handle product going to Sweden and Pakistan, among other places, and prepare shipments to sporting goods stores in the U.S. "We're terribly busy. You have to be organized and efficient," said Mergens. Math skills, reading and writing are essential to some aspects of the work.



In discussing the shipping and product intake sides of the sizable warehouse, Mergens said she had underestimated her clients' capabilities.

"They've really gone far beyond my expectations," she said. Work skill levels and abilities are on the rise here, and may soon open doors for even more opportunities.

A Life Opportunities search for a new location in the city of Hudson led to a former day care center across the street from Expedite. ProAct took possession of the 5,400 square-foot facility in September and planned to complete initial improvements by early October.

The building has its own fenced in grounds with a walking path and grassy areas for outside skill building and activities. Inside, an L-shaped open area, large industrial kitchen, and the

sizable meeting rooms and offices are an excellent fit for ProAct's expanding operation, explains Life Opportunities Coordinator Teresa Ducheneaux. "It couldn't be a better set up," she said.

With a lift-equipped bus and van, Life Opportunities can serve individuals from more than 20 miles away from Hudson on the Wisconsin side of the St. Croix River, all the way to New Richmond and River Falls, Ducheneaux explained.

Ducheneaux had hosted several tours, some of them with groups of individuals who were interested in joining the program. Vocational services, which includes job search preparation, applications, interviews and resume writing, also enhances Life Opportunities' offerings. Award winning Vocational Specialist Jennifer Malm, from the Eagan location, is heading up this effort for individuals at ProAct's Wisconsin program.



# MEDICAL WATCH

ProAct has applied its stethoscope to the medical products and medical supports industries and has come up with a solid prognosis for the future. The organization intensified its search for packaging and assembly work through expanded market research and a more targeted sales approach.

“ProAct is a highly stable organization, but it’s also very adaptable,” said Eagan Sales Manager Randy Petterssen.

“We’ve been able to take on many new jobs and turn them around quickly, which, in turn, brought greater opportunities for long term work.”

Companies have come to rely on ProAct, not only for scheduled production work, but in pinch situations where jobs must be turned around quickly, Petterssen explained. “It’s a healthy dependence that we encourage, but we have to stay on the mark to maintain these relationships,” he said. “We’re grateful for the opportunities we’ve been given.”



Randy Petterssen, Eagan sales manager.

To help share knowledge of ProAct’s capabilities with others in the industry ProAct has taken on a higher profile in the LifeScience Alley association, a large group of companies engaged in producing, marketing and distributing medical products.



**LifeScience Alley.**

Medical products and distribution companies are among ProAct’s leading customers in the field, where ProAct participants assist in sorting and packaging materials bound for clients of the companies and retailers across the U.S.



## New life, new support, new stability

Pottery is one of man’s oldest arts, and the manufacturing form has become a part of daily life for Daren Duflo, who pours material for clay molds at Red Wing Stoneware.



Daren Duflo fills clay molds at Red Wing Stoneware.

first. Earlier, he turned down a job because it had fewer hours and involved cleaning. Duflo already had experience in commercial floor cleaning at a shopping mall, and at Walmart.

Cookie jars, crocks and coffee mugs - about 100 per round - are formed using a clay solution which dries overnight. A large bin on wheels, fitted with a pump and a churn, works to keep the material fluid. “You can’t let the stuff dry too fast, otherwise it gets too thick,” said ProAct’s Duflo. “And, you’ll have to call it second hand stuff.”

His steady job was truly a case of being in the right place at the right time. When a fellow ProAct client at the pottery maker said he was moving, job developer Jim Bohmbach turned to another capable person at ProAct to take his place. He said Duflo caught on rapidly.

This job offer was not his

Case Manager Trina Marsh, who is helping Duflo with his budget, was impressed by his work ethic. “I want to do what I have to do to pay the rent, pay the bills,” said Duflo. “I just think of a job as a tool.”

The pottery job is a major step on his journey toward independence. Bohmbach has seen Duflo’s satisfaction in going straight to his job, rather than to ProAct’s facility. Before his independent position, Duflo proved himself on a ProAct crew at Capital Safety, a maker of safety equipment to guard against falls.

Little disrupts Duflo’s work routine. He rides a bus to work in the morning, then walks the two hours home after his shift- all to advance his goal of making enough money to buy a car.

## Self motivated, willing worker advances

Goals must be realistic, but goal-seekers also need motivation, an inner drive to accomplish more.

Eagan Case Manager Autumn Peterson sees that drive in Ben Collis, who works on a roving janitorial crew. He started in the summer of 2009 on ProAct's work floor, but he wanted a community-based job, and kept asking for one.

Starting with one day a week, then two, then three, he gradually found his niche on a cleaning crew.

Collis may not be the fastest on Site Supervisor Jen Thoren's work roster, but he's among the most willing. "If somebody doesn't want to do something, he'll do it," she said. "So, he does well." Collis also helps coworkers if he finishes his tasks before they do.

Years before coming to ProAct, he worked for Milio's, a busy Minneapolis sandwich shop. "The uptown one is really fast paced. I miss that," he explains. Before coming to ProAct, he had been

without work for about five years. In time, Collis hopes to return to independent employment, his case manager said.

The cleaning crew gets him out to multiple sites, giving some variety. "It's just so simple that it really doesn't feel like work in that sense," he said.

Thoren said her crew gets compliments from customers all the time. "Every place we go, they just love us. They appreciate the job we do."

Though soft spoken, Collis doesn't shy away from the attention interviews can bring. "It makes me feel so good that you guys are proud of me," he said. "Maybe there are things that the rest of the world can learn from us."

Collis has been proactive, said Peterson. Art and music are his interests, and he hopes to put these talents to use in a job.



*Roving janitorial crew member Ben Collis, above right, gathers supplies at Town Square Television in Inver Grove Heights with coworker Sophie Newman. His supervisor said he has proven his work readiness as a steady and willing crew member.*

## Early riser holds two jobs, never quits

If early to bed and early to rise makes one healthy, wealthy and wise, Eagan client Jamie Heineman's diligence is sure to bring greater rewards down the road.

On most days, she rises at 5 a.m. to get her new baby ready and delivered to her parents, then heads to her first job, in the kitchen at the Minneapolis VA Medical Center. "I want to get there early to find a good parking spot," she explains.

Her parents watch the baby weekdays and her husband does weekends when she's working. Heineman's timely VA arrival is followed by meal delivery to patients, dining room and dish cleanup and other similar tasks.

Getting hired by the VA was no small task. Though Heineman had five years of food service under her belt at an Eagan McDonald's, she had doubts that she would



*Jamie Heineman built a strong base of skills at McDonald's, and easily took them to her second job, at the VA Medical Center.*

get the job. She was pleasantly surprised, and annual pay bumps confirmed her value to the hospital. Some computer work has been demanding, but she's kept with it.

The VA also requires regular exams on its rules and regulations, and ProAct Case Manager David Cho has helped her complete the tests.

With an early VA shift, she is able to get to her second job, at McDonald's, where she's worked for seven years.

Heineman's quick learning curve is a close second to her customer service skills, a major asset for the retailer. At the home of the Big Mac, speed, accuracy and product knowledge can make or break an employee.

McDonalds manager Norma Estrada said Heineman is knowledgeable and especially good at explaining new products.

Cho says she never quits and hopes her determination leads to a full-time job with regular hours.

## Stability, longevity due to steady support

As Paula Gaskin walks down a glass-walled hallway in the near century old Goodhue County Citizens building, she points to each of the offices and tells of the jobs she's done.

The independently employed office worker, also a ProAct client, often has the freedom to tackle a litany of paperwork tasks. As an internal mail carrier, she covers multiple buildings and processes letters and packages for employees from many departments.

"She's just a good person to have around for doing the extra things that we need done," said Terry Hempel, an office support specialist with Goodhue County Social Services. Gaskin helps with case files for caseworkers who are out and maintains confidentiality, Hempel explained.

While Gaskin says she looks up to her boss, she also can do many things on her own. New tasks are always worth trying. "Anything they want me to do, I endeavor, and do my best to do it," said Gaskin, who describes herself as "almost ambidexterous."

The story behind her attachment to Goodhue County's facilities and people goes back 14 years, to her start on a janitorial crew. Gaskin said she's "zealous" about her work.



*Gaskin maintains confidentiality when filing for Goodhue County, where she often helps case workers and other employees.*

Before joining ProAct in 1989, she labored for 23 years at a Red Wing cabinetmaking firm. "If I hadn't had interaction with ProAct, I would not be successful today," Gaskin said. "They're my foothold in life, my situation, my future."

Knowing that success isn't defined by work alone, Gaskin finds other outlets for her capabilities. She attends ProAct and community education classes, sings at her church, volunteers at Red Wing Health Center and at the Red Cross, sews and embroiders, and takes vacations.

## Leading others in steady production

Deftly bringing together a life of skills and experiences, Loren Schulz has surprised many in ProAct's Adult Day Services program, and he continues to be a leader, even after his formal leadership duties have ended.

As a peer mentor, where people work for limited periods, he earned higher pay and helped others. Though the program ended, Schulz's leadership continued. Working many days at the Rapala warehouse in Eagan, his supervisors rely on him to help keep the packaging operation running properly.

Before coming to ProAct, Schulz operated a brake press for 16 years and supervised others. He set up machine functions, did prototyping and tool and die work. "I learned a lot about training people in and getting along with different types of people," he said.

ProAct Site Supervisor Jennifer Lightfoot, who oversees crews of



*Schulz does many quality checks to ensure that lures are packaged correctly for distribution to Walmart stores.*

12 or more at Rapala, said Schulz could easily manage a separate production line of people if the need arose. "He's one of those people where I hope he gets another job because he deserves it. But, you'd hate to see him go." Every one of her requests is performed correctly by Schulz.

He even steps in to comfort other clients when they are stressed, the supervisor explains. And, Schulz stays later when big jobs are running close to deadlines.

ProAct's Vocational Department is assisting Schulz to find a good independent job match. That hire date is likely coming soon. No matter what happens, he's grateful for his time at ProAct. "I enjoy it. Every time I come here I learn something new," said Schulz.

Schulz welcomes challenges. At home, he maintains a 55-gallon saltwater fish tank. It's a tedious task, with tests for salinity, nitrates and ammonia. He also makes jewelry, and teaches the craft to others.

## Independent at Burnsville machine shop

Apprentice machinist Chris Belise operates a drill to deburr custom cut pieces of sheet steel to be used as signs. His independent job at Source Machine in Burnsville has great promise, and his quiet smile speaks of the satisfaction that follows a major opportunity.

His willingness to learn, and even teach others, has made him a valuable addition to the growing shop of 35 employees, so much so, that he's been offered full-time hours with benefits. Part-time is Belise's preference, for now.

The jobs come in all varieties, explains Nate Wenninger, a business partner with Source. "We'll do import car parts one day and the next day is medical," he said. His on-the-job training gives Belise experience with dozens of different products and tasks. "I'm confident he will be in machining completely, down the road, but it takes some time," Wenninger explains. Belise works with a lathe, and makes

and deoxidizes parts at the busy shop. Advanced machinists who operate computer numerical controlled (CNC) machines are paid very well.

Belise's journey started with a vocational assessment through ProAct.



*Apprentice machinist Chris Belise works with metals at Source Machine in Burnsville, where he has received on the job training. The earning potential here is substantial, and he may attend school to further increase his future income.*

Though he had worked in retail, Belise always wanted to be a mechanic. Working in a machine shop was the next best thing. An internship program through ProAct paid for his first 520 hours of work at Source Machine.

Source had just what he was looking for, a chance to try out his skills. "I'm a firm believer that the best way to learn is to actually train somebody yourself," Wenninger said.

The apprentice wants to go further in the industry, and may take some classes to move the process along. Until then, he has support from ProAct, and a willing employer who sees his potential and provides valuable opportunities.

## Zumbrota location brings out her best

One senior ProAct participant is reaching new heights, has gotten out of her wheelchair and is now back to work. It's all thanks to a shift to the Zumbrota location, which can be an alternative setting for Red Wing participants.



*Newfound work stability and a contagious sense of humor make Yvonne Lohmann's twice a week visits to Zumbrota a treat.*

Without a doubt, the change in atmosphere for Yvonne Lohmann has brought about a new perspective. As a participant and resident of Red Wing, she told her case manager she came to ProAct to socialize, not for work. But something changed after she rode the bus to ProAct in Zumbrota, where she's ventured out to perform basic work tasks.

The hand tasks are steady, and not much different than jobs at Red Wing— shredding paper, packaging nails and sorting shoe hang tags.

Boarding the bus each day in Red Wing after a stop at the facility, Lohmann has found renewed vigor in the calm of ProAct's rural small

town setting. At Zumbrota, there's less that demands her attention, Kopp explains, and services are more individualized.

"She was capable," said former case manager, Sarah Kopp. "She just pulled the wool over our eyes."

As she sorted cards, Lohmann spoke of a camping trip she would take that week.

At the start, Lohmann brought her wheelchair, but things have changed. In Zumbrota, she gets up and walks. "She's been really independent about walking without her wheelchair," said human service technician Sarah Baune.

"Now she works, and it's fantastic," said Kopp.

Labor and personality can go hand in hand, and Lohmann is always happy and talkative, Baune explains. The two often discuss how Lohmann's night went and what's ahead for the weekend. Sometimes, Lohmann gets after fellow workers to keep them motivated.

# SERVICES FOR INDIVIDUALS: RESPONSIVE AND RESPONSIBLE

**Assessment** Identifies an individual's strengths, interests, work skills and needs through short-term paid community job tryouts.

**Work Adjustment Training (WAT)** Individuals participate in paid work settings which offer support and training to enhance interpersonal and work skills and assist in setting goals.

**School Transition** Individualized services to assist students in the transition from school to work and adult life.

**Job Placement/Development** Individuals are assisted by a placement specialist in obtaining competitive employment in areas that match their interests. The placement specialist assists with resume development, practice interviewing and employer interactions. An individual placement plan is created.

**Job Coaching** When employment is secured, job coaching is offered to assist the individual with short-term,

on-the-job training, to monitor progress and to help ensure success at work.

## **Summer Youth Work Program**

Provides disadvantaged youth with the opportunity to build work skills through paid summer jobs.

**Adult Day Care** Along with providing for physical needs, an enriching social program includes art, music, and discussions, events for celebrations and community outings. Skill redevelopment, cooking and computer experience are also integrated.

## **Life Skills Classes & Social Activities**

Practical opportunities are provided for skill development through a variety of life experiences that foster independence, and provide social and community participation.



**Center-Based Employment** Jobs inside ProAct's facilities include packaging and assembly work, automated equipment operations, and digital imaging functions.

## **Supported Employment**

Individuals are placed in community jobs. Initially, and consistently thereafter, feedback, direction and support are provided to increase confidence, maintain skills and obtain success.

## **Life Opportunities**

Hudson, Wis. program offers a community workplace, life and recreation skills training, and vocational services, including job search preparation, applications, interviews and resume writing.

## **Community Employment**

With training and support, groups and individuals provide services to employers at work sites, performing clerical, warehouse,



groundskeeping, digital imaging, maintenance and manufacturing duties, as well as restaurant, hotel and retail services.

**Transportation** Transportation systems utilize specialized equipment to take individuals to and from facilities, community activities and job sites.

## **Community Collaboration**

Ongoing activities include the Kiwanis sponsored AKtion Club, Community Education, Arc, Advocating Change Together (ACT), Feed My Starving Children, Meals on Wheels and visits to community centers and various thrift stores.

## **Assistive Technology and Accommodations**

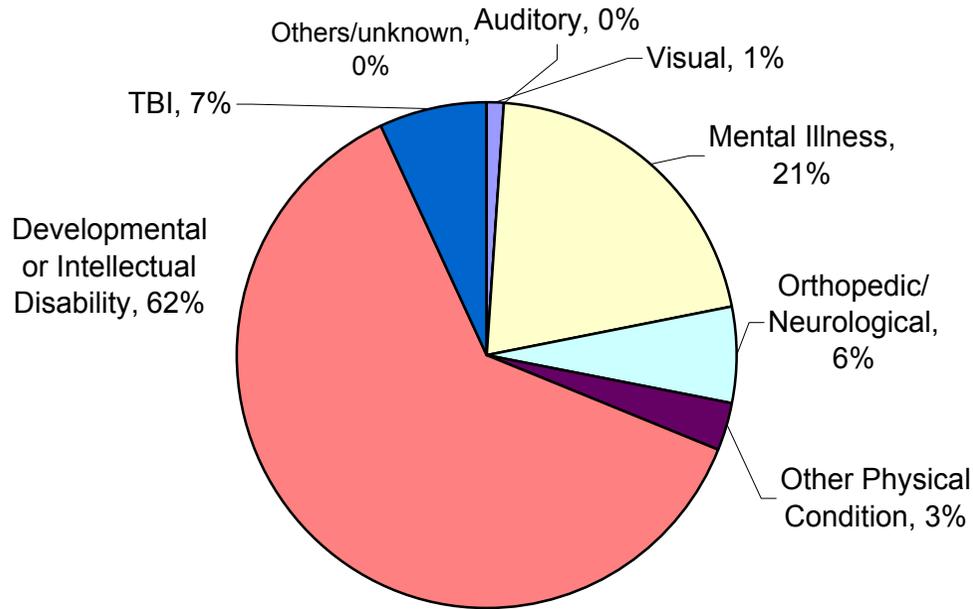
Experienced staff are available as needed to develop assistive devices and accommodations.

**Therapists** Speech and other therapeutic services are tailored to the individual.



# 2009-2010 PROGRAM STATISTICS

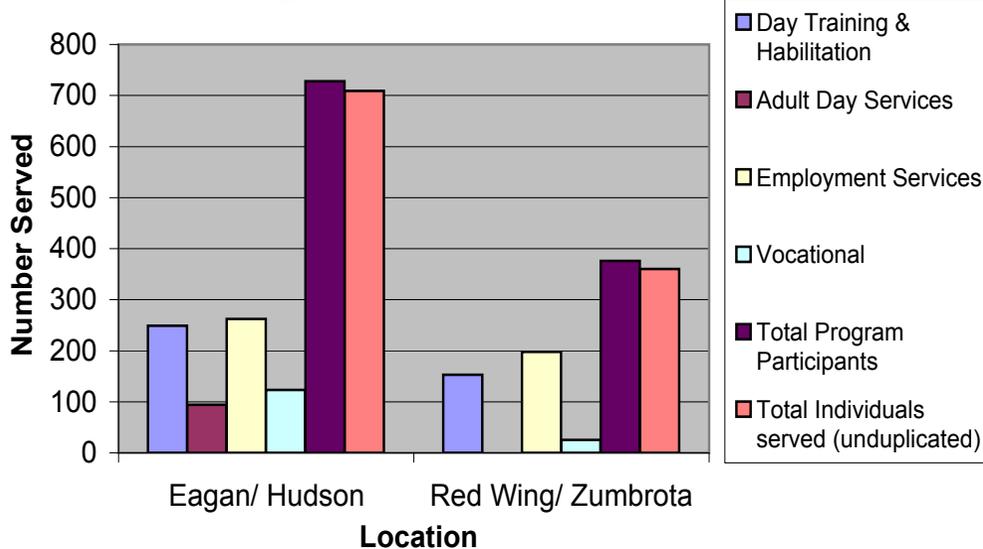
## Diagnosis of those Served



## Types of Disability

	Eagan/Hudson	Red Wing/Zumbrota	Total
Mental Illness	21%	21%	21%
TBI	10%	0%	7%
Visual Impairment	1%	1%	1%
Orthopedic/Neurological	5%	8%	6%
Dev. or Intellect. Disability	58%	69%	62%
Other Physical Condition	5%	1%	3%
Other/Unknown	0%	0%	0%

## Program Service Areas



## Program Participation

	Eagan/Hudson	Red Wing/Zumbrota	Total
Day Training & Habilitation	249	153	402
Adult Day Services	94	0	94
Employment Services	262	198	460
Vocational	123	25	148
Program Participants	728	376	1,104
Total Individuals served (unduplicated)	709	360	1,069

# FINANCIAL STATEMENTS

Year ended June 30, 2010

Statement of Activity

## REVENUES

	2010	2009
PROGRAM SERVICE FEES	\$ 10,751,789	\$ 9,989,518
CONSUMER EMPLOYMENT SERVICES	3,341,644	3,482,749
UNITED WAY	63,635	78,637
OTHER	390,434	486,529
<b>TOTAL REVENUES</b>	<b>\$ 14,547,502</b>	<b>\$ 14,037,433</b>

## EXPENSES

	2010	2009
PROGRAM SERVICES		
EMPLOYMENT SERVICES	\$ 8,393,471	\$ 8,112,905
DAY SERVICES	4,270,112	4,040,863
VOCATIONAL SERVICES	318,180	223,357
<b>TOTAL PROGRAM SERVICES</b>	<b>12,981,763</b>	<b>12,377,125</b>
SUPPORT SERVICES		
MANAGEMENT AND GENERAL	1,009,237	980,548
FUNDRAISING	21,465	21,764
<b>TOTAL SUPPORT SERVICES</b>	<b>1,030,702</b>	<b>1,002,312</b>
<b>TOTAL EXPENSES</b>	<b>\$ 14,012,465</b>	<b>\$ 13,379,437</b>

## BALANCE SHEET

	2010	2009
CURRENT ASSETS	\$ 3,898,589	\$ 4,511,481
LAND, BUILDING AND EQUIPMENT	3,501,575	3,725,806
INVESTMENT & DESIGNATED CASH	5,356,526	3,914,472
<b>TOTAL ASSETS</b>	<b>\$ 12,756,690</b>	<b>\$ 12,151,759</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 1,419,927</b>	<b>\$ 1,350,033</b>
NET ASSETS-UNRESTRICTED-DESIGNATED	4,331,925	3,911,471
NET ASSETS-UNRESTRICTED-UNDESIGNATED	6,984,635	6,870,287
NET ASSETS-PERMANENTLY RESTRICTED	20,203	19,968
<b>TOTAL NET ASSETS</b>	<b>\$ 11,336,763</b>	<b>\$ 10,801,726</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 12,756,690</b>	<b>\$ 12,151,759</b>

A COPY OF OUR FINANCIAL AUDIT REPORT IS AVAILABLE UPON REQUEST.

# CONTRIBUTIONS

## Annual Fund Donors

Martin and Karole Abelovitz  
Allina Health System  
Charles and Alice Allyn  
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Phil Johnson  
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Cindy Kells In Honor of The ProAct  
staff at the Goodhue County  
Mental Health Center  
Nancy Keyes In Honor of Chad  
Lawton Nelson  
Ray Kieffer In Memory of Nancy  
Kieffer  
King Neptune Car Wash  
Lori Kirby  
Michael and Darlene Kluznik  
Melva Kohrs  
Darlene Koob In Honor of LeAnne  
Linder  
James and Margaret Lavin In Honor  
of Susan Lavin  
Randall and Kelley Lewis  
Deborah Lindsey  
John Magnusson  
Irene Mahoney In Memory of  
Michael Mahoney  
Mark's Towing, Inc.  
Karen Matthews  
Patricia Maurer  
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McNamara Insurance Services  
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Adeline Medved In Honor of  
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Violet Nelson In Honor of  
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Christine Erickson  
Katie Pohl  
George Potts In Honor of Susan Potts  
Ardella Prudenske  
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David and Debbie Reynolds In Honor  
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Mangine  
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Thomas Smith  
Betty and Julie Stapf In Memory of  
David Stapf  
William and Sara Strom  
Paul Stutler  
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Jane Thames  
Thomson Reuters Employee Giving  
Match Program  
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 Sharon Zauhar  
 Zumbrota Volunteer  
 Fireman's Relief  
 Association



Betty and Julie Stapf In  
 Memory of David Stapf  
 John and Janet Thames In  
 Honor of Kathy Thames  
 Raymond Traynor  
 ULLR Ski For Light  
 Foundation  
 United Way of Goodhue,  
 Wabasha and Pierce Counties  
 United Way of Hastings  
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### **Endowment Fund**

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 Neslon  
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 Cotterweb Enterprises In Honor of  
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 Rosemount  
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 Lakeville  
 Knights Of Columbus #9096  
 Apple Valley  
 Ron Kohls In Honor of Karen Kohls  
 Lioness Club Eagan  
 Lions Club Eagan  
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Lions Club St. Paul Park Newport  
 George and Faye Mashek In Honor of  
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 Transportation  
 Elaine Opdahl In Memory of Dave  
 Opdahl  
 People In Business Care, Cannon Falls  
 Vlado and Vera Petrasek In Honor of  
 Milena Petrasek  
 Elaine Pugh  
 Tapemark  
 V F W Post #9433  
 Rosemount

### **In Memory of Lou Besser**

Nancy Adamany  
 Richard and Ethel  
 Anderson  
 Perry and Arliss Becker  
 Neil and Angela  
 Bitzenhofer  
 Jerry Brown  
 Chuck and Camille  
 Burin  
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 Barbara Green  
 Jon and Kelly Green  
 Lawrence and Marilyn Hazel  
 Michael and Brenda Herald  
 Mark and Vicky Herrald  
 Jack and Jo Holomek  
 Patti, Megan and Molly Honan



*Monument in memory  
 of Louis Besser sits in a  
 reflective area at ProAct's  
 Eagan headquarters, a  
 building erected under his  
 leadership.*

Robert and Rita Ilg  
 Mike and Michele Jansen  
 Donna Jesh  
 Dale Klette  
 Patricia Lamont  
 Barney and Betty Langord  
 Ronald and Susan Lebergren  
 Jerry and Anita Malone  
 Mark and Margaret March  
 Leroy and Nancy Martinson  
 Stephen Mcauley  
 Steve Mcauley  
 Bette Mckenney  
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 Patrick and Jeannine Murphy  
 Marilyn Nichols  
 David and Mavis Post  
 Mike and Jean Rudiger  
 Roger and Donna Ruhland  
 Jill Schlofer  
 Dr. Rodney and Therese  
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Nancy Spinner  
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Bringing home the win at 17 under par, the team from Staples Financial Group prevailed at the 2010 ProAct Golf Classic. From left are: Trevor Johnson, Kris Staples, Casey Fox and Art Staples.

# 2010 PROACT GOLF CLASSIC

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The weather was exceptional and so were the spirits at the 2010 ProAct Golf Classic at the Hastings Country Club in August. Partly sunny skies and cooling winds provided a great environment for the golfers, who performed well.

A silent auction, prizes galore and a delicious gourmet dinner capped off an enjoyable day with friends, family and business associates.

The ProAct Golf Classic is ProAct's only fundraising event during the year and it is gratifying to see so many people taking part.



The team from Wells Fargo Insurance Services shows intensity on the putting green. From left are Jim Rechiene, Tim Dunleavy and Nate Huges.



# ProActinc.org



## Eagan (headquarters)

3195 Neil Armstrong Blvd.  
Eagan, MN 55121  
Phone: (651) 686-0405  
Fax: (651) 686-0312  
TTY: (651) 289-3167



## Red Wing

204 Mississippi Ave.  
Red Wing, MN 55066  
Phone: (651) 388-7108  
Fax: (651) 388-9223  
TTY: (651) 388-2799



**Maximizing individual potential for greater self-sufficiency**



## Zumbrota

224 South Main St.  
Zumbrota, MN 55992  
Phone: (507) 732-7888  
Fax: (507) 732-4085  
TTY: (651) 388-2799



## Hudson

1202 Beaudry Drive  
Hudson, WI 54016  
Phone: (715) 410-4216  
Fax: (715) 425-7944  
TTY: (651) 289-3167

ProAct is accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF) for employment planning, employee development and organizational and community engagement.



Programs funded in part by The Greater Twin Cities United Way, United Way of Hastings, and United Way of Goodhue, Wabasha and Pierce Counties.



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